

Printed : 5/4/2016 4:33 PM EST

Real Estate Education Committee

5/5/2016 9:30:00 AM

Conference Room A
861 Silver Lake Blvd., Suite 203
Dover, DE 19901

Posted: 04/28/2016 SW

Posted: 05/04/2016 UM



STATE OF DELAWARE

**REAL ESTATE COMMISSION
REAL ESTATE EDUCATION
COMMITTEE**

CANNON BUILDING
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AMENDED AGENDA

(Amended Items are noted with an asterisk)

I. Call to Order

II. Review and Approval of Minutes - April 7, 2016

III. Unfinished Business

- A. Discussion Regarding Potential Revisions to Broker's Course Outline

IV. New Business

- A. Update from Commission
- B. Review of Course Provider Applications
 - 1. The Frederick Academy of Real Estate*
 - a. Course Title: Agency
 - Module: 1
 - Credit Hours: 3.0
 - 2. Sussex County Association of REALTORS*

a. Course Title: Case Law Update

Module: 5

Credit Hours: 3.0

b. Course Title: Lead Base Paint Update for Residential Property

Module: 7

Credit Hours: 3.0

c. Course Title: Environmental Issues and the Real Estate Transaction

Module: 7

Credit Hours: 3.0

C. Review of Instructor Applications

1. Ronald Hohrein*

Pre-Licensing Course: Real Estate Mathematics

2. Alfred Johnson*

Continuing Education: Module 7- Fair Housing, Low- Income Housing
Tax Credits

3. Robert Ross*

Continuing Education: Module 7- Real Estate as an Investment, Tools
of Investment Analysis; Pre- Licensing Course: Real Estate
Mathematics

D. Review of Student Requests for Approval of Continuing Education Activity*

1. Phyllis Alexander*

Course Title: DL/ MREC Required Supervision Course

Course Provider: The CE Shop

Credit Hours: 3.0

Requesting Approval for Module(s): 4

2. Michael Crosby*

Course Title: Credit and Loan Process

Course Provider: Real Estate Institute

Credit Hours: 3.0

Requesting Approval for Module(s): 7

3. Michael Crosby*

Course Title: Agency Residential

Course Provider: Real Estate Institute

Credit Hours: 3.0

Requesting Approval for Module(s): 1 & 6

4. Michael Crosby*

Course Title: Code of Ethics

Course Provider: Real Estate Institute

Credit Hours: 3.0

Requesting Approval for Module(s): 2

5. Michael Crosby*

Course Title: Supervision

Course Provider: Real Estate Institute

Credit Hours: 3.0

Requesting Approval for Module(s): 3, 4, 6

6. Michael Crosby*

Course Title: Legislative Update

Course Provider: Real Estate Institute

Credit Hours: 3.0

Requesting Approval for Module(s): 5

7. Michael Crosby*

Course Title: Fair Housing

Course Provider: Real Estate Institute

Credit Hours: 1.5

Requesting Approval for Module(s): 1

8. Heidi Hunt*

Course Title: GRI Designation from National Association of Realtors

Course Provider: Maryland Association of REALTORS

Credit Hours: 12

Requesting Approval for Module(s): 1, 2, 3, 4, 5, 6, 7

9. Pramedai Reed*

Course Title: Real Estate Ethics or Professional Standards

Course Provider: MD Assoc. of REALTORS

Credit Hours: 3

Requesting Approval for Module(s): 2

E. Review and Reconsideration of Instructor's Application for Pre-licensing Course

1. Walter Tariaia*

F. Discussion Regarding Topics for Annual Seminar

V. Correspondence

A. Review Correspondence Regarding Concerns with Pre-licensing Course Provider

VI. Other Business before the Committee (For Discussion Only)

VII. Public Comment

VIII. Next Meeting - June 25, 2016

IX. Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- **Completed, signed and notarized application form,**
- **Fee payment, and**
- **All required documentation.**

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500  OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.